SUCCESS STORY

IN HOME DENTAL CARE, LLC

DR. TALYA MINTZ, DDS

“TO PROVIDE QUALITY DENTAL SERVICES TO THE EVER EXPANDING SENIOR AND DISABLED RESIDENTS OF LONG TERM CARE FACILITIES THROUGHOUT THE STATE OF TEXAS.”

Dr. Mintz had seen a new type of dental service in North Texas whereby dentist professionals were going into retirement and long term facilities to perform mobile services. She was not only spiritually moved, but also professionally focused on providing onsite dental services with the emphasis on “service and convenience to the patients”. This was a completely new concept as so many of the elderly have no way or ability to leave their facility for any kind of dental care.

Once Dr. Mintz had ascertained this same need in South Texas, she looked for help to get her business started. She saw a training seminar for dental professionals at the Del Mar College Small Business Development Center and signed up for it. When she arrived for the seminar, she met the seminar’s instructor Jamey Jones, a business counselor with the SBDC. After thoroughly questioning Mr. Jones about services offered by the SBDC, Dr. Mintz decided the SBDC at was the right match to help her get this new venture started.

Her first priority was to form the company, establish long term relationships with an insurance provider, a human resource company to assist her in hiring staff and also for accounting services. The next requirement was a Business Plan that would be necessary to present her loan request to purchase the mobile equipment. This included pro-forma projections, cash flow analysis and debt coverage ratios. Most recently, Mr. Jones referred Dr. Mintz for further assistance from UTSA Contracting Resource Center for developing the employee policies & procedures manuals.

Thanks to the guidance of SBDC, In Home Dental Care, LLC formed their corporate entity, finalized and executed the bank loan and purchased the assets needed to start up their company and five new jobs were created. Should you have a loved one or know of a long term care facility that needs this service to help the elderly seek affordable dental care, contact Dr. Mintz at (361) 986-0744 or at www.ihdc-tx.com.